



Sales Support Associate (m/f/d)

Cuculus is the key to providing utilities to all, while protecting the world's precious resources. Jointly with our international partner network, we provide cutting-edge software and technology solutions to address utility challenges now and in the future. Cuculus will never tire of creating innovative technology and services that enable utilities and organisations to successfully transition to a new era of providing and managing electricity, water, and gas. The work we do is important for individuals, cities, and entire nations. Our work is serious, but we have fun with it, too.

Shape the utilities market of the future with us. Join our team in Leipzig, Erfurt or Ilmenau as a Sales Support Associate (m/f/w) in full-time .

What is the role about?

- Interface function between sales team and all other company departments
- Analysis of tender or project documents and structuring solutions on the basis of the Cuculus portfolio
- Development of project-specific customer solution description
- Preparation and maintenance of project-specific documentation for offers and bids
- Continuous optimization of technical sales processes

You fit in with us, if you...

- have affinity with technology and experience in pre-sales, project delivery or management, or commercial management
- have worked independently as part of a distributed and inter-dependent team
- handle any electronic document with grace
- your mastery of MS Office (Word, Excel, Project Plan, Visio) is intermediate at the least, and you can prove it
- you can juggle tasks under pressure and have shown to deliver on time
- punctuality is your middle-name and you are great with little details
- are multilingual (English and German at the least)
- go out of your skin to finish your part at quality in time
- are exposed to a rich variety of projects, people and cultures, and you enjoy diversity

What's in for you:

- Being part of our Sales team, you can expect diverse and exciting time in an international and constantly growing technology company.
- Flat hierarchies and the chance to really make a difference and see your ideas grow into real projects.
- A permanent employment contract with fair conditions and flexible working hours and the possibility to work from home - no ifs and buts.
- A pleasant, informal and open working environment with modern equipment, fresh fruit and drinks for free as well as regular team events and workshops.
- Other benefits including e.g. day-care allowance, bike leasing and company pension scheme.



Sounds interesting? Great, let's get to know each other. Send your application to jobs@cuculus.net and let us know why we could be a great match!

Cuculus GmbH

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