



## Strategy Management Consultant (m/f/d)

Cuculus is the key to providing utilities to all, while protecting the world's precious resources. Jointly with our international partner network, we provide cutting-edge software and technology solutions to address utility challenges now and in the future. Cuculus will never tire of creating innovative technology and services that enable utilities and organisations to successfully transition to a new era of providing and managing electricity, water, and gas. The work we do is important for individuals, cities, and entire nations. Our work is serious, but we have fun with it, too.

**We are looking for a problem solver, a Strategy Management Consultant. Join our team in Erfurt – alternatively in Ilmenau, Leipzig, Dubai or Johannesburg - in full time.**

We are facing numerous challenges, many of which are detrimental to operating efficiently. With the ever-changing market landscape and the emergence of new technologies, Cuculus needs to continue to evolve permanently. Our management team needs assistance to implement changes vital to our economic health. We expect from a Management Consultant to provide expertise helping our partners and also internal stakeholders attain efficiency through the proposed changes and optimizations. As Strategy Management Consultant you should provide the management with guidance in various spheres of business, including corporate strategy, business transformation, market strategy and digital and innovation capabilities.

## What is the role about?

- Facilitate discussions with all stakeholder to elaborate on the areas of proposed improvements
- Define the problem concisely and hypothesize the proposed solution
- Perform quantitative and qualitative analysis to drive the proposed solution
  - Quantitative research methodologies include data mining, creating financial models, and performing valuation analysis
  - Qualitative research methodologies include performing market research and collecting business intelligence
- Consolidate the findings from the analysis and present solutions to the management
- Develop and present a plan to implement the recommended changes
- Support the business development activities of Cuculus such as pursuit development and production of thought papers

## Required skills and qualifications

- Bachelor's degree from a top institution
- Well-developed core consulting skills of research, analysis, presentation, and attention to detail
- Aptitude to grasp new concepts and effectively produce results
- Exceptional problem-solving skills – an analytical, innovative, and creative mindset
- Exceptional written and verbal communication skills
- Ability to be self-directed and be an independent contributor to the team
- Fluent in English and at least one additional language
- Advanced working knowledge of the Microsoft Suite, specifically Excel and PowerPoint

## Preferred skills and qualifications

- MBA from a top institution
- 2+ years of consulting experience, international context
- Advanced knowledge in B2B software, IT project delivery and Business Process Modelling
- Well-developed industry expertise in a domain of utility providers worldwide (critical infrastructure like water, electricity, gas supply)
- Ability to lead teams with a sound work ethic, intellectual curiosity, and exceptional client service



## You fit in with us, if you ...

- are able to structure and manage intensive workloads
- are a worthy team player, dedicated to contributing toward the outcome desired by the team throughout the whole company
- have a high degree of emotional intelligence to effectively deal with increasingly diverse clients and teams
- have confidence and maturity to work with senior executives

## What's in for you:

- Working in an international and constantly growing technology company.
- Flat hierarchies and the chance to really make a difference and see your ideas grow into real projects.
- A permanent employment contract with fair conditions and flexible working hours and the possibility to work from home - no ifs and buts.
- A pleasant, informal and open working environment with modern equipment, fresh fruit and drinks for free as well as regular team events and workshops.
- Other benefits including e.g. day-care allowance, bike leasing and company pension scheme.



**Sounds interesting? Great, let's get to know each other. Send your application to [jobs@cuculus.net](mailto:jobs@cuculus.net) and let us know why we could be a great match!**

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