



Strategy Management Consultant (m/f/d)

Cuculus is the key to providing utilities to all, while protecting the world's precious resources. Jointly with our international partner network, we provide cutting-edge software and technology solutions to address utility challenges now and in the future. Cuculus will never tire of creating innovative technology and services that enable utilities and organisations to successfully transition to a new era of providing and managing electricity, water, and gas. The work we do is important for individuals, cities, and entire nations. Our work is serious, but we have fun with it, too.

Shape the utilities market of the future with us. We are looking for a problem solver, a Strategy Management Consultant (m/f/w). Join our team in Erfurt - alternatively in Leipzig, Ilmenau, Dubai or Johannesburg

in full time.

We are facing numerous challenges, many of which are detrimental to operating efficiently. With the ever-changing market landscape and the emergence of new technologies, Cuculus needs to continue to evolve permanently. Our management team needs assistance to implement changes vital to our economic health. We expect from a Management Consultant to provide expertise helping our partners and also internal stakeholders attain efficiency through the proposed changes and optimizations. As Strategy Management Consultant you should provide the management with guidance in various spheres of business, including corporate strategy, business transformation, market strategy and digital and innovation capabilities.

What is the role about?

- Facilitate discussions with all stakeholders to elaborate on the areas of proposed Improvements.
- Define the problem concisely and hypothesize the proposed solution.
- Perform quantitative and qualitative analysis to drive the proposed solution.
 - Quantitative research methodologies include data mining, creating financial models, and performing valuation analysis.
 - Qualitative research methodologies include performing market research and collecting business intelligence:
- Consolidate the findings from the analysis and present solutions to the management.
- Develop and present a plan to implement the recommended changes.
- Support the business development activities of Cuculus such as pursuit development and production of thought papers.

Required skills and qualifications

- You hold a Bachelor's degree from a top institution.
- You have advanced working knowledge of the Microsoft Suite, specifically Excel, and PowerPoint
- You have exceptional written and verbal communication skills in English and at least one additional language.
- You have well-developed core consulting skills in research, analysis, presentation, and attention to detail.
- You have the aptitude to grasp new concepts and effectively produce results.
- You have exceptional problem-solving skills and an analytical, innovative, and creative mindset.
- You have the ability to be self-directed and be an independent contributor to the team.

Preferred skills and qualifications

- You hold an MBA from a top institution.
- You have 2+ years of consulting experience, with an international context.
- You have advanced knowledge in B2B software, IT project delivery, and Business Process Modelling.
- You convince with industry expertise in a domain of utility providers worldwide (critical infrastructure like water, electricity, and gas supply).
- Ability to lead teams with a sound work ethic, intellectual curiosity, and exceptional client service.

You fit in with us, if...

- You are able to structure and manage intensive workloads.
- You are a worthy team player, dedicated to contributing toward the outcome desired by the team throughout the whole company.
- You have a high degree of emotional intelligence to effectively deal with increasingly diverse clients and teams.
- You have the confidence and maturity to work with senior executives.

What's in for you:

- Being part of an internationally acting and constantly growing technology company.
- Flat hierarchies and the chance to really make a difference and see your ideas grow into real projects.
- A permanent employment contract with fair conditions and flexible working hours and the possibility to work from home - no ifs and buts.
- A pleasant, informal, and open working environment with modern equipment, fresh fruit, and drinks for free as well as regular team events and workshops.
- Other benefits including e.g. day-care allowance, bike leasing, and company pension scheme.



Sounds interesting? Great, let's get to know each other. Send your application to jobs@cuculus.net and let us know why we could be a great match!

Cuculus GmbH

Germany | Lindenstraße 9-11 | 98693 Ilmenau

Germany | Großer Brockhaus 1 | 04103 Leipzig

Germany | Anger 63 | 99084 Erfurt

United Arabic Emirates | Swiss Tower, Cluster Y | Jumeirah Lakes Towers | Dubai

South Africa | 19 9th Street Houghton Estate | 2196 Gauteng | Johannesburg

